



Thank you – from our network



HEALTHCARE BUYERS

COMMUNITY



IAZ
Instituto de Administração e Gestão de Saúde

NFU
Nederlandsche Federatie van Universitaire Medische Centra

NHS Commercial Solutions

MH
MERCURHOSP
MERCURHOSPITALS

resah
Réseau des Acheteurs Hospitaliers

SPMS
Serviços Partilhados do Ministério da Saúde

DSC
Consorci de Salut i Social de Catalunya

SYKEHUSINNKJØP

Danish Critical Supply Agency

AMGROS

CHUV HUG
Hôpitaux Universitaires Genève

SCR
SISTEMA REGIONALE DI ACQUISTI

VBP & Procure4Health: The Community of healthcare innovation procurers

Danny HAVENITH

Chairman EHPPA

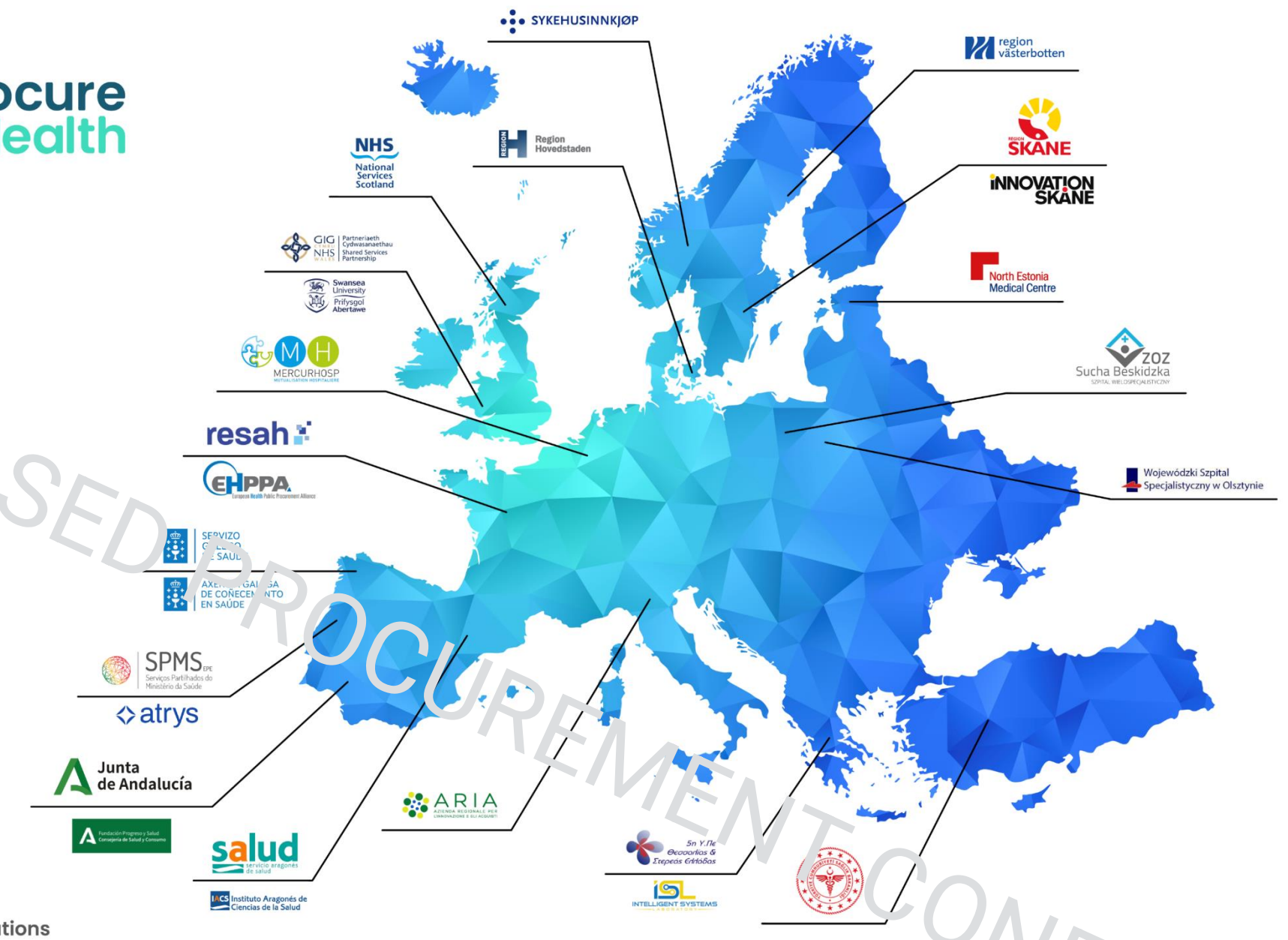
CEO MercurHosp

Consortium member P4H



60 Procures from 22 countries

Together we cover all the aspects to build a successful community of Health and Social Care procurers at the local, regional and European level



Supporting organisations



Countries

France | United Kingdom | Portugal | Spain | Italy | Estonia | Turkey | Lithuania | Slovakia | Belgium | Denmark
Netherlands | Germany | Switzerland | Greece | Ireland | Norway | Moldova | Sweden | Poland | Bulgaria | Austria

Members

60 Procurers
68 Supporting Organisations
49 Suppliers



Around 350 members

“Innovation procurement” refers to any procurement that aims to:

What is innovation procurement?

Definition

- Buy **research and development** services to develop innovative solutions.
- Buy innovative solutions that are **not yet available or do not exist** on the market.
- Buy innovative solutions that **do exist but are not yet widely available** on the market.

Which are the benefits of Innovation Procurement?





Access curated resources to guide you on each step of the process

Knowledge sharing and capacity building

Open capacity building and direct, tailored training to procurers

- Receive capacitation, like twinings, tailored training and mentoring.
- Access a repository of resources, including market research, case studies and best practices. All health-related.
- Learn from peers and exchange experience.



Working groups defined so far

Join them through the online community platform!



+ WG VBHC – Putting Value-Based Procurement into Action

Introduction

Value-Based Health and Care moves the prioritisation from volume to value:

- Emphasis on outcomes that matter most to patients/clients (**personal value**)
- Allocation of resources to interventions that create the greatest value, whilst disinvesting in activities that are of little or no value (**allocative value**)
- Directs attention to the efficiency of care delivery (**technical value**)
- Includes wider social considerations, such as environmental impact and the impact of illness on the contribution people make (**societal value**)





WG VBHC



ARIA
AZIENDA REGIONALE PER
L'INNOVAZIONE E GLI ACQUISTI



**UNDERSTANDING VALUE
BASED PROCUREMENT:
A NEW APPROACH TO
PURCHASING**

**VALUE-BASED
PROCUREMENT**
Partnering for patient-centric,
sustainable health care

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Procure 4Health

www.procure4health.eu



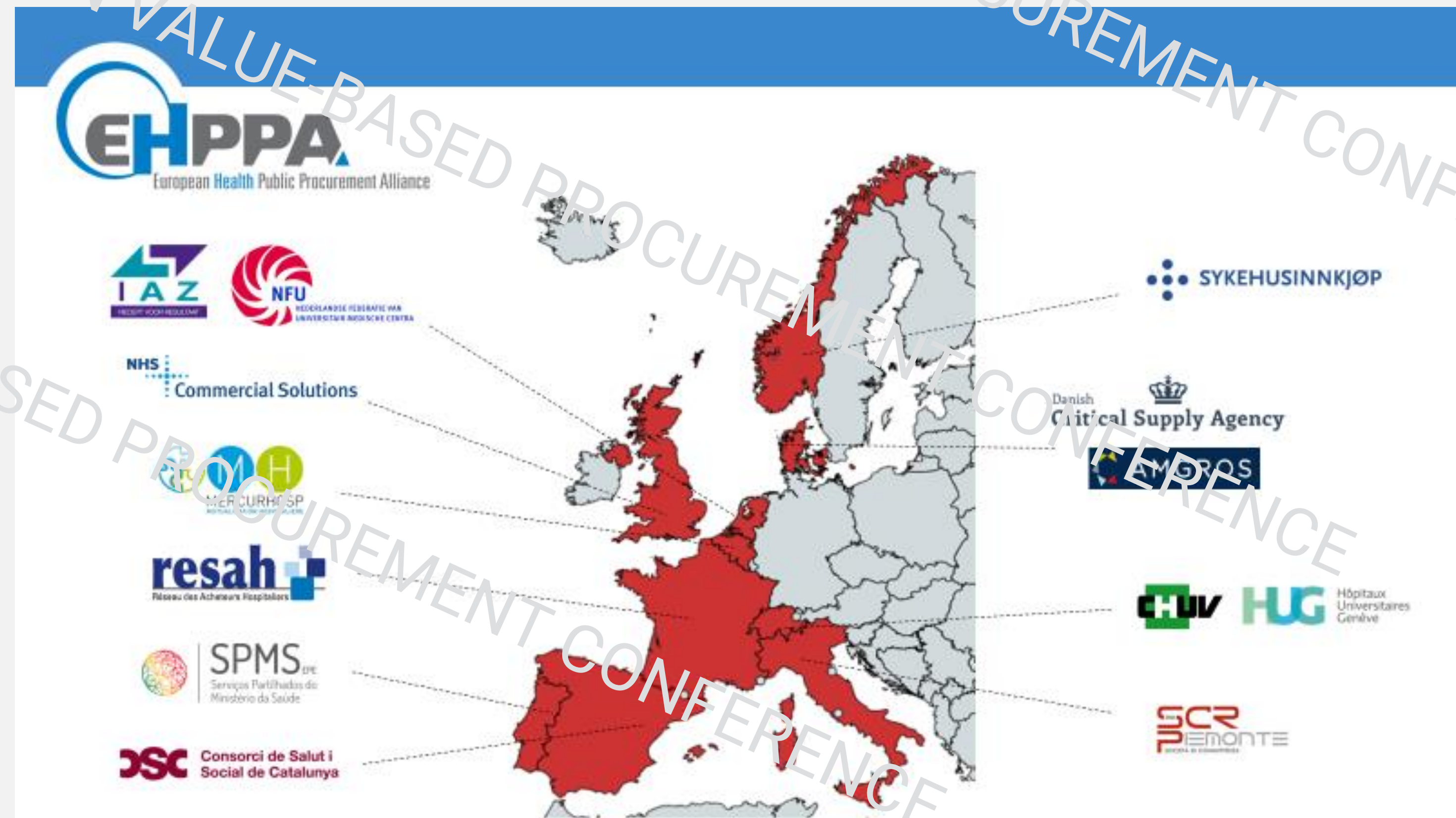
*This project has received funding from the European Union, GA 101057209.
This document reflects the author's view and the Commission is not
responsible for any use it may have or the information it contains.*



Thank you

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The image shows the logo for the European Health Public Procurement Alliance (EHPPA) at the top left. Below it is a map of Europe with red outlines, indicating the geographical scope of the alliance. Surrounding the map are logos for various member organizations, connected to the map by dashed lines. The logos include:

- IAZ (Instituut voor Zorg en Welzijn)
- NFU (Nederlandsche Federatie van Universitaire Medische Centra)
- NHS Commercial Solutions
- MERCURHOSP (Mercure Hospitaliers)
- resah (Réseau des Acheteurs Hospitaliers)
- SPMS (Serviços Partilhados do Ministério da Saúde)
- DSC (Consorci de Salut i Social de Catalunya)
- SYKEHUSINNKJØP (Danish Central Procurement Agency)
- Danish Critical Supply Agency
- AMGROS
- CHUV (Hôpital de la Croix-Rouge) and HUG (Hôpitaux Universitaires Genève)
- USCR (União de Serviços de Saúde do Rio de Janeiro)