

Value-based procurement –
Partnering for patient-centric,
sustainable health care







Value-based procurement (VBP) centers on value by offering a multidisciplinary, collaborative approach to...

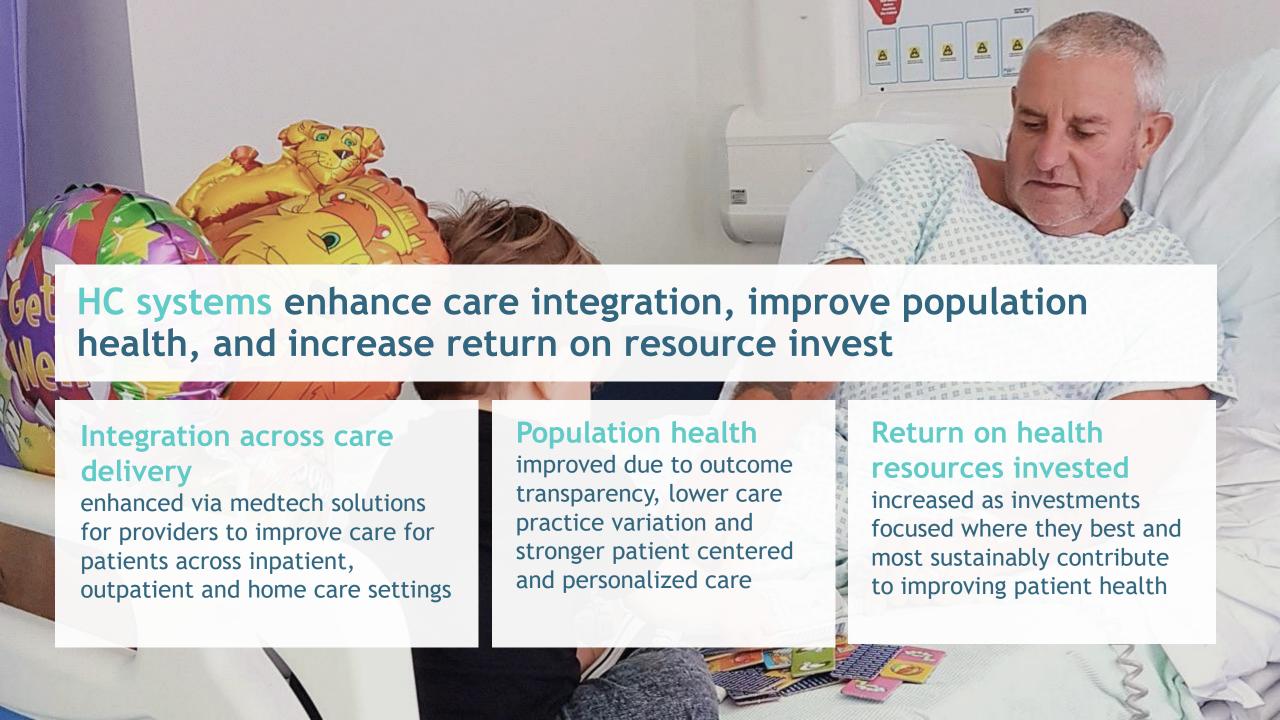
...overcome short-term cost containments



and partner for patient-centric, sustainable health care







Now is the time to partner among stakeholders and realize the full potential of value-based procurement

Providers & procurers

drive VBP with comprehensive value perspective relating outcomes to cost of care across pathway

Medtech suppliers

develop evidence-based value propositions to address provider needs and enable own teams for value-based selling

HC systems

foster collaboration across stakeholders, incentivize value and enable healthcare digitalization

